



bioT

Remote Medical Care **Enabled In a Snap!**

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CONFIDENTIAL

MEDICAL DESIGN BRIEFS

MARCH 20, 2020 | MEDICAL | FDA/REGULATORY

COVID-19: FDA Expands Remote Patient Monitoring

Gartner

Pivot Forward With Managed IoT Connectivity Solutions in Healthcare

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By Analysts [Pablo Arriandiaga](#), [Lisa Uden-Farboud](#)

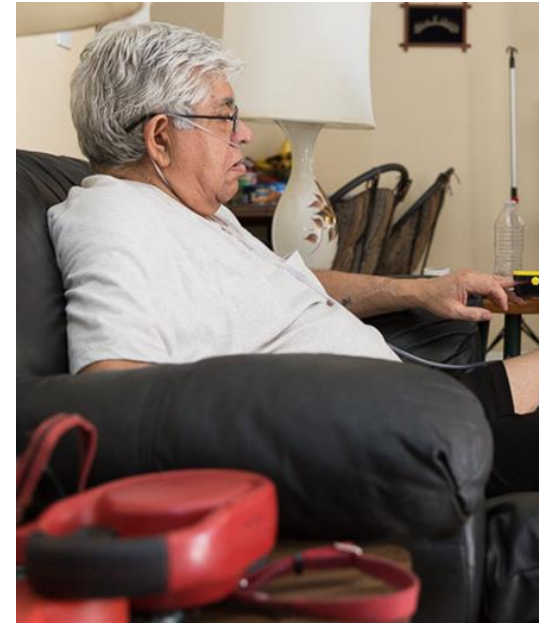
Medical IoT is Urgent

BUT Problematic to Make

Designing a standalone medical device for professionals is one thing



Designing a remote care device is totally different



Masteries Required (and usually absent)

- | | | | |
|---------------|---------|------------------|----------------|
| HIPAA | IoT | Cyber | Real time data |
| Anonymization | Consent | Adherence | |
| Reimbursement | AI | And many more... | |

What's the problem?

Transitioning to remote care is Long, expensive, and **risky**

Ransomware

Snake ransomware attack disrupts
operations at hospital chain Fresenius Group

MAY 6, 2020



How do we help?

With a Product Built with the Guidance of Top-Notch Experts



Prof. Rafael Beyar
Ex-CEO of Rambam medical center



Shaul Shohat
8 successful medical device
companies entrepreneur & CTO



Assaf Mischari
Ex-CTO 8200 cyber division, Team8

A cloud platform, enabling to
upgrade any device to a remote care solution

Quickly
with Minimal Risk, and More Features

What's the potential?

To be in every remote
medical device

45,000
Vendors

500,000
Product lines

\$9B TAM
by 2028

Powered by
BIO...T

To be like:

WIX

Where are we now? Selling to
Global Pharma and Medical Device Companies

20+

Customers and design partners

\$14M

Total LTV of the top 6

Who leads bio-T?

A team with the perfect DNA for a medical IoT company serving medical device companies who serve hospitals and physicians

Leadership



Guy Vinograd
Co-founder, CEO
IoMT KOL, MSc.



Boaz Vaizler
Co-founder, COO
Execution master, MSc.



Daniel Adler
Chief Business Officer
Enterprise sales expert

Board



Prof. Rafael Beyar
Ex-CEO of Rambam
hospital



Shaul Shohat
8 successful medical
device startups
entrepreneur



David Ronen
Co-founder,
Market strategy
expert



Assaf Mischari
Ex-CTO 8200 cyber
division, Team8

bio-T Join Us

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The image features a doctor in a white lab coat on the right side, holding a tablet and a stethoscope. The background is a dark grey world map composed of a grid of dots. A central cyan circle contains the text 'Powered by bio-T'. Several smaller cyan circles with house icons are scattered across the map, connected by thin lines, suggesting a global network or data flow.